



## INHOUD / CONTENT

- Brief van die besturende direkteur / Letter from the managing director
- Van / From **Falcon**
  - \* Nampo Kaap 2024
  - \* New building
  - \* Long Service Awards
- From **Amazone**
  - \* 1st place: Innovation Champions 2024
  - \* Amazone sprayers leading the way
  - \* ZA-V Spreader Special
- Wellness Day 2024



### Iets om oor na te dink

Vasberadenheid is hoeveel moeite jy bereid is om in te sit. As jy nie uithouvermoë het nie, sal jy nooit moeite insit nie. "Moed" is 'n stryd binne jouself. Niemand anders bepaal hoeveel moeite jy in iets gaan sit nie. Dit hang alles van jou af. Talent en IK kan jou net tot op 'n sekere punt bring. Vasberadenheid is om die moeite in te sit, selfs wanneer jy nie lus het nie. Dit is om na jou doelwit of droom te bly streef, selfs wanneer dit moeilik is.

(Lees verder [hier](#).)

### Something to think about

Grit is how much effort you are willing to put in. If you do not preserve, you will never put in effort. Effort is a battle within yourself. No one else determines how much effort you are going to put into something. That is all on you. Talent and IQ can only get you so far. Grit is putting in the effort when you do not feel like it. It is pushing for your goal or dream even when it is difficult.



## NAMPO Kaap 2024

Nampo Kaap 2024 was besonders gewees die jaar. Ons het sonskyn en heerlike weer gehad, en met dit het ons meer boerebesoeke gehad. Vir Falcon Equipment was dit 'n goeie begin vir ons seisoen in die Wes-Kaap. Navrae oor ons produkte was besonder hoog, veral oor ons nuwe Tilt Flail. Kliënte het baie vrae gehad oor hoe dit werk en waar dit kan werk.

Ek het 'n goeie week gehad en daarmee saam baie geleer. Ons as 'n span het gegroei in kennis van hoe om meer vir die kliënt te bied. Boerdery word moeiliker en ons as besigheid moet meer innoverende idees hê oor hoe om die boere te ondersteun, en om aan te pas by die daaglikse versoeke van die boer. Ons sien uit na 2025 en wat dit vir Falcon Equipment inhou.

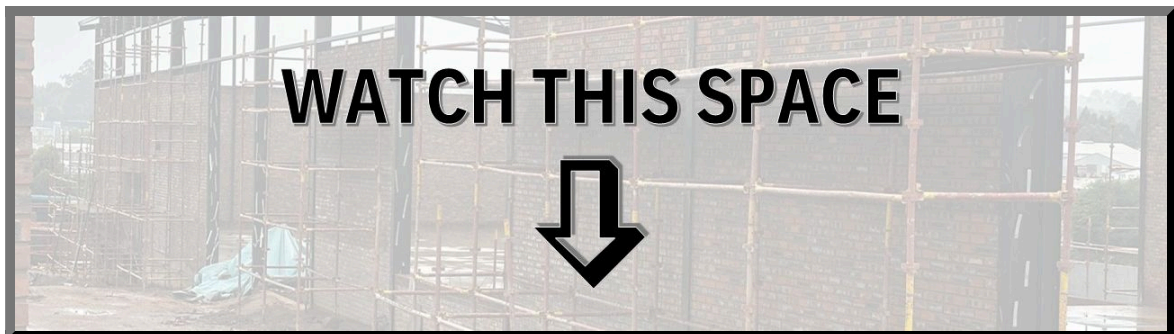
Geskryf deur - **Anton Stander** (Falcon Streeksbestuurder)

## NAMPO Cape 2024

Nampo Cape 2024 has been a special event this year. We had sunshine and wonderful weather and together with this, we had more farmer visits. For Falcon Equipment it was a good start to our season in the Western and Southern Cape. Inquiries on our products have been particularly high, especially on our new Tilt Flail. Customers had many questions about how it works and where it can work.

I had a good week and learned a lot along with it. We as a team have grown in knowledge of how to offer more to the client. Farming is becoming more difficult and we as a business must have more innovative ideas on how to support the farmers and to adapt to the daily requests of the farmer. We look forward to 2025 and what it holds for Falcon Equipment.

Written by - **Anton Stander** (Regional Sales Manager)







## Long Service Awards 2024

Sfiso Zondi - 20 years

Jabulani Buthelezi - 10 years


Malusi Dlamini - 10 years







**AMAZONE**

GO for Innovation | [amazone.net](http://amazone.net)   



UF mounted crop protection sprayer  
900 ℓ – 3 500 ℓ | 12 m – 30 m



**AMAZONE – Leading the way**  
The best sprayer programme of all time



UG trailed crop protection sprayer  
2 200 ℓ – 3 000 ℓ | 15 m – 28 m



UX trailed crop protection sprayer  
3 200 ℓ – 11 200 ℓ | 15 m – 48 m





## 1st Place: Innovation Champions 2024

### AMAZONE is Germany's most innovative medium-sized company

AMAZONE is the most innovative medium-sized company in Germany. This was the conclusion of a study conducted by Munich Strategy in conjunction with the magazine WirtschaftsWoche. In the recently determined ranking, the family-owned company Amazone was ranked number 1.

"We are very proud that Amazone was able to take 1st place in this important ranking. It is a recognition of our efforts to always offer our customers innovative products," say the two Amazone CEOs Christian Dreyer and Dr Justus Dreyer.

Read more about it [here](#).

# LET'S GET YOU ON THE BUS

AEF Certified

## ISO BUS

www.aef-isobus-database.org

UT

TECU

AUX-N

TC-BAS

TC-GEO

TC-SC

...

...

...

For more information, please contact  
Sales on 033 330 4764 or visit your  
nearest authorised Falcon Dealer.

x10

AVAILABLE

Part No	Description	Retail (excl. vat)
S3005	ZA-V 1700 Super Tronic ISOBUS (1 700 l)	R 358 300
P116584	V1 Spreading disc set 10-21 m	
S3005	ZA-V 1700 Super Tronic ISOBUS (1 700 l)	R 365 300
P116585	V2 Spreading disc set 18-28 m (Tungsten Carbide Coated)	
S3005	ZA-V 1700 Super Tronic ISOBUS (1 700 l)	R 372 000
P121759	V3 Spreading disc set 24-36 m (Tungsten Carbide Coated)	

Please take note of our terms and conditions:

1. Promotional prices.
  - o Delivery cost included to dealer branch.
  - o Only valid for the duration of the stock promotion.
  - o Excludes VAT
2. Stock promotion is only for Falcon and Amazone authorised dealers.
3. Stock promotion is subject to "First come first served" and will be invoiced in the month of the promotion.



4. Stock promotion is subject to stock availability (please confirm).
5. Falcon Equipment will not participate in trade-ins.
6. Payment terms as per standard Falcon Equipment agreement.
7. Promotion can/will be advertised to the end user (electronic and media).
8. Prices, quantities, and specification subject to change without prior notification.

En wat nog?



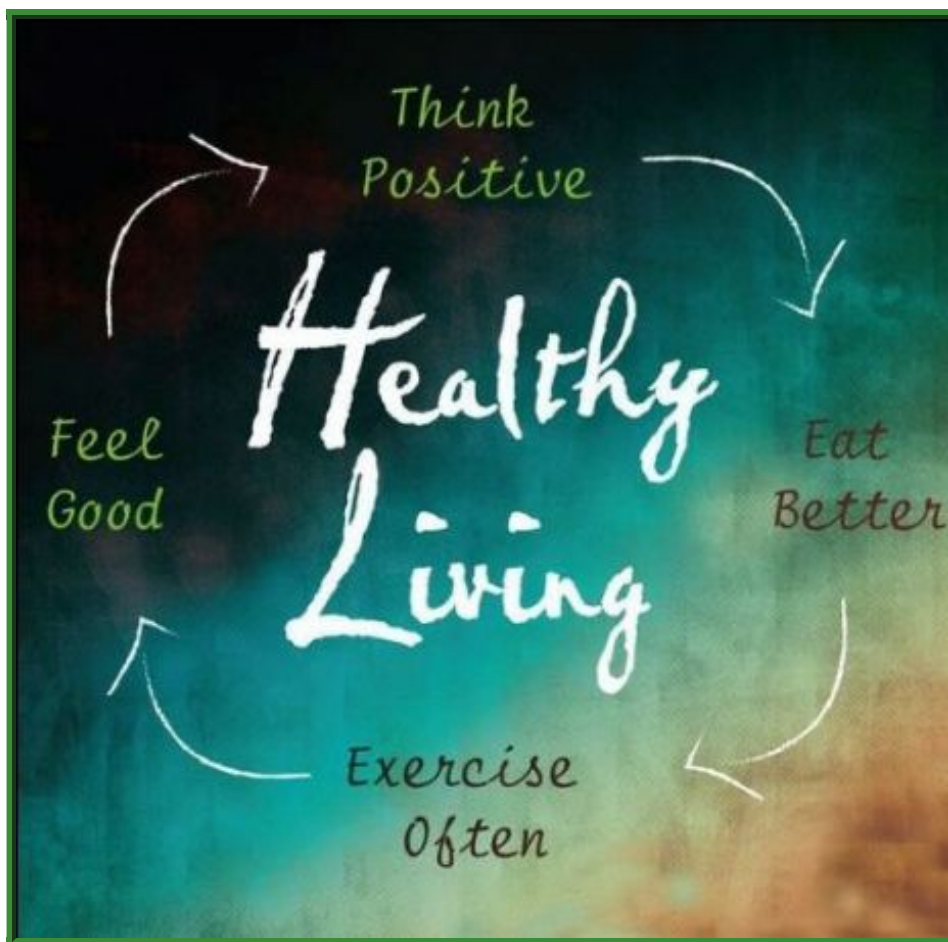
*And what else?*



### **Falcon Wellness Day 2024**

Falcon celebrated its annual Wellness Day on Friday, 18 October, with a company fun run/walk, followed by a relaxed staff celebration at the offices and factory in Howick, KZN. The Wellness Day is held each year to focus the staff's and the company's attention on their health and wellness.





To all our loyal Supporters, Dealers and Customers



Merry Christmas and a Happy New Year!

KONTAK ONS / CONTACT US

Tel: +27 (0)33 330 4764, Verkope/Sales: +27 (0)33 330 5787  
[info@falconequipment.co.za](mailto:info@falconequipment.co.za)  
[www.falconequipment.co.za](http://www.falconequipment.co.za)





**Our mailing address is:**

PO Box 170  
Howick  
3290  
South Africa

15 Mopane Road, Merrivale, 3291

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#).

---

This email was sent to <<Email Address>>

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

Falcon Agricultural Equipment · P.O. Box 170 · Howick, KwaZulu Natal 3290 · South Africa

